


# 2012 Year In Review

## What was your most notable project, deal or transaction in 2012?

**Eric Roth**



**Brick Realty Capital LLC**

Instead of highlighting one single transaction, we feel that our most notable deals of 2012 can be attributed to our ability to quickly analyze and execute upon opportunities. As our 30 years of collective expertise allowed us to complete all due diligence in house, we were able to provide millions of dollars of bridge and mezzanine loan financing and completed the purchase of several non-performing mortgages and notes all within 7 days of our commitment to these transactions.

**Kim Mogull**



**Mogull Realty**

Representing BankUnited, a Fla.-based bank, in its entry and continued expansion throughout NYC has been notable and rewarding. The principals of BankUnited have been Mogull Realty clients for over ten years. We have grown with them through bank mergers, acquisitions and even the sale of their previous company, North Fork Bank. In preparation for BankUnited's New York launch, Mogull Realty secured three large branches on prime Manhattan corners. These include a flagship at Herald Sq., and branches at the corners of Park Ave. and 48<sup>th</sup> St. and 57<sup>th</sup> St. and Lexington Ave.—\$150 million in leasing transactions within a 12-month time span. With its strong business relationships, dedication to service (and of course fantastic branch locations!), I am confident that BankUnited will quickly emerge as a powerful commercial bank and thus stimulate new opportunities, investments and job creation. We are proud to be a part of their launch and ongoing growth.


**Michele Medaglia**



**ACC Construction**

ACC had so many notable projects this year. From the corporate interior space for Jazz at Lincoln Center and Centerline Capital Group's new headquarters for SL Green, to full lobby renovations for the Durst Org. as well as Cushman & Wakefield, to an auditorium and laboratory for Columbia University Medical Center to five floors for MTV and corporate renovations for Coach and Rudin...the list is extensive and we are extremely appreciative of all of our clients.

**Daniel Deegan**



**Forchelli Law**

The firm represented Renaissance Downtowns Urban America LLC—named master developer by the village of Hempstead for its downtown transit oriented development project. Working together with the developer, the village adopted a first of its kind form-based zoning code that incentivizes cooperation among property owners and requires participants to employ village residents for a portion of the jobs created by the project.

**Marion Jones**



**Eastern Consolidated**

I launched a new focus in 2012 into the boutique hotel sales market with 151 East Houston and 5 Allen St., two small newly constructed hotels. I love the limited service/smaller scale hospitality space, which has been traditionally underserved by the brokerage community. We are in the hospitality capital of the world, and there are fantastic opportunities in this market.

**Edan Cohen**



**Itzhaki Properties**

Brokering the sale of the retail condominium 501 Broadway in SoHo for \$31 million to Vornado along with my colleague, Amir Aframian.

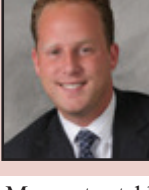
**Amir Aframian**



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Brokering the sale of the retail condominium 501 Broadway in SoHo for \$31 million to Vornado along with my colleague, Edan Cohen.

**Jeff Buslik**



**Adams & Co. Real Estate LLC**

My most notable transaction in 2012 would be the deal I brokered for East West Bank for their expansion and renewal at 535 Madison Ave; a 14,375 s/f addition, asking rents were \$78 per s/f.

**Roger Smith**



**BBS Architects, Landscape Architects and Engineers**

Continuing BBS' focus on green educational facilities, we are preparing to break ground for the 68,500 s/f Life Sciences Building at Suffolk County Community College in Selden. The new school aims at a LEED Gold certification.



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